



WILCODOC  
LIMITED

# **Newly Qualified GP Programme**

Dr Chet Sheth

CEO of Wilcodoc Ltd

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# Why set this up?



# Why set this up?



Are we teaching future GP trainees to become future leaders / Partners?

# What is it?

## The Practice

- Sessional GPs
- 4-6 sessions/week
- Effective Clinicians who are resilient leaders being mentored and supported
- Affordable
- No employment liability
- Introductions to GPs who may stay on
- CQC compliant Programme
- Compare management: QOF / Frailty / Access across 3-4 practices

## COST

£325/session

## The Newly Qualified GP

- 1 year rotation – salary
- 4-6 sessions / week
- Rotate through practices
- Compare practice management of QOF / Frailty / Access across the 3-4 practices
- Fully supported / mentored through 1 year
- 18 sessions of leadership training through the year: mentoring / case study reviews / peer support
- Hopefully join a practice!
- Ardens trained

## Pay

£9,500/session

# Who did we consult?



**Welcome to  
Health Education England**  
Postgraduate Medical and Dental Education

Click here for our trainee prospectus  
and find out why it's great to train in Wessex →

Outstanding clinical training and unique  
leadership development programmes to  
help you fulfil your potential, working  
across Hampshire, Isle of Wight, Dorset,  
South Wiltshire and Jersey.



Could the concept be replicated for other areas?



# The future of this model?



**Can practice managers save the NHS?**

**Dr Robert Varnam**  
Head of general practice development  
robert.varnam@nhs.net  
@robertvarnam

CHIC  
26 June 2015

[bit.ly/20150625chec](http://bit.ly/20150625chec)





# Conclusion

- New model of provision
- Lots of support
- Practices are asking for it
- Registrars have signed up
- Replicable / affordable
- Future could include Multiprofessionals

Questions?

## Cost to the practice

It is £325 per session - all in! No other charges.  
Payment on invoicing. It's as simple as that!

**If you sign up to this programme, your practice will enjoy the following benefits:**

- *Sessional GPs to ease pressure on the clinical workforce*
- *Local, organically grown GPs that are loyal to practices across Wiltshire*
- *Effective clinicians who are resilient leaders being mentored and supported through the GP Mastermind Programme*
- *Affordable, high quality workforce that is readily available and without employment liability*
- *Introductions to GPs who may continue beyond their initial placement and become partners or salaried doctors*
- *CQC compliant programme*

We are looking for up to 10 practices to join us! Are you one of them?

We are happy to meet you at locality or practice meetings!

Please contact  
Dr Chet Sheth for  
further information:

Email: [c.sheth@nhs.net](mailto:c.sheth@nhs.net)  
Tel: **07766 144787**

## Who we are

### **Dr. Chet Sheth, CEO.**

14 years experience as a GP and partner in Wiltshire. Leads creativity in health care services and drives quality improvement.  
*Loves talking!*



### **Anna Morton, Operations Director.**

14 years experience in practice management. Full operational management from service inception to delivery. *Loves involvement!*



### **Dr Naz Kamal, Medical Director.**

19 years experience as a GP and partner in Wiltshire. Analyses patient care outcomes to ensure optimal service design. *Loves technology!*



### **Scott Carruthers, Finance Director.**

45 years experience in finance including 10 years in practice management. *Loves crunching numbers!*



### **Dr Hugh Bond, Medical Director.**

24 years experience as a GP, partner and GP trainer in Wiltshire. *Loves facilitating!*



# WILCODOC LIMITED

## Newly Qualified GP Programme

Bringing  
inspirational  
and innovative  
healthcare  
solutions to  
patients, clinicians  
and providers in  
Wiltshire

## What is WilcoDoc Ltd?

WilcoDoc Ltd is a GP led healthcare company dedicated to bringing inspirational and innovative healthcare solutions to patients, clinicians and providers in Wiltshire. The company is a provider organization for Wiltshire CCG.

### Our vision is:

- To provide high quality medical care
- To be patient centred
- To move forwards, always improving
- To support and add value to practice teams
- To provide resilience to the local healthcare community

Wilcodoc Ltd was incorporated in 2008 in response to the EAGP vision as set out by Lord Darzi. We won the contract to provide walk in primary care services in the heart of Salisbury. The centre opened its doors in 2009 and has been providing an invaluable service to the local population ever since. In the last 2 years, we have also developed and led on additional services including the Hot Kidz Clinic that ran in winter 15/16. The service saw a direct reduction of 26% in paediatric referrals to emergency services and avoided 300 potential attendances to Salisbury Hospital. Feedback from the service showed it to be hugely popular with patients.

**We are committed to developing a resilient workforce in Wiltshire and want to recruit you!**



## Newly Qualified GP Programme

*What are you planning to do once you've qualified as a GP?*

### If you want to:

- Explore how other practices REALLY work?
- Create strong, lasting relationships with other GPs and practice teams
- Discover your leadership style and true potential
- Benefit from a regular salary

### Then please consider this programme!

Wilcodoc Ltd will offer you a guaranteed salary of £9,500 per session including 6 weeks annual leave, access to the NHS pension scheme, professional indemnity and participation in the leadership programme. You can choose to work 4 or 6 sessions per week. You'll be employed for 1 year rotating through different practices for 3 or 6 months as mutually agreed, be fully supported with email/ phone advice from programme leaders and partake in an advanced GP leadership course.

We understand how the transition from GP Registrar to an independent GP contractor – be it partner, locum or salaried doctor – is an enormous jump. We appreciate that there is usually very little support at hand to help you during this change. Our leadership programme will support you to develop the skills you need to see you through this and beyond.

You will attend 18 sessions throughout the year which are facilitative in nature, with heavy emphasis on case studies, action learning sets, mentoring, coaching and peer support. It's all about developing your leadership quality, basing learning on your working day to day environment in a GP practice.

### Join us to:

- Improve effectiveness in day to day tasks and on a wider scale
- Optimise communication
- Achieve effective networking
- Innovate
- Influence others
- Enhance skills to promote self protection and enhanced resilience
- Project manage

### Your GP Programme leaders are:



**Kate  
Turner**



**Simon  
Philips**



**Dr Andy  
Hall**

To seize this opportunity please contact Dr Chet Sheth on  
Email: [c.sheth@nhs.net](mailto:c.sheth@nhs.net)  
Tel: **07766 144787**